

ILLINOIS - CANADA *Business Strength in Numbers*

Exports are a Significant Portion of Illinois' Economy

- From 2009 through 2012, Illinois exports increased by \$26.5 billion, or 64%, well above the national average of 46%
- Illinois exports totaled over \$68.1 billion in 2012, increasing 5.1% or \$3.3 billion over 2011, exceeding average U.S. export growth for the second consecutive year
- Direct exports accounted for 10% of the Gross State Products (GSP) in 2012
- Illinois is the largest exporting state in the Midwest and the 5th largest exporting state in the U.S.

Top 5 Countries for Illinois Exports in 2012 (in billions)

- Canada \$19.4 (0.3% regression)
- Mexico \$6.4 (11.6% growth)
- Australia \$5.4 (44.7% growth)
- China. \$4.1 (6.5% growth)
- Germany \$2.7 (6.4% growth)
- **All Countries. \$68.1 (5.1% growth)**

Top 5 Industries for Illinois Exports in 2012 (in billions)

- Machinery, Except Electrical \$20.2 (13% growth)
- Chemicals \$7.8 (7.3% regression)
- Transportation Equipment \$7.4 (10.4% growth)
- Computers and Electronic Products \$6.3 (3% growth)
- Agriculture and Related Products. \$6.2 (2.6% growth)
- **All Industries \$68.1 (5.1% growth)**

Economic Impact of

International Tourism in Illinois in 2011

- Illinois welcomed 1,255,000 overseas visitors, ranking Illinois the 8th most popular U.S. state for overseas visitors, with a 4.5% market share
- Chicago welcomed 1,999,000 overseas visitors, and is the 19th most popular U.S. city for overseas visitors, with a 4.3% market share
- Travel expenditures of international visitors reached over \$2.2 billion, directly generating 21,830 Illinois jobs.
- Tax revenue generated from international travelers (federal, state and local) reached \$410.5 million

Sources:

Export Data Source: WISER Origin of Movement Series
 Foreign Direct Investment Data Source: Dun & Bradstreet
 Tourism Data Source – The Economic Impact of Travel on Illinois Counties, 2011, U. S. Travel Association;
 Overseas Travelers to Illinois – 2011; CIC Research and U.S. Department of Commerce, International Trade Administration, Office of Travel and Tourism Industries

Total Trade between Illinois and Canada in 2012

- Illinois ranks 5th among the 50 U.S. states for exports to Canada
- Canada is Illinois' largest export market
- Illinois exports to Canada totaled more than \$19.4 billion in 2012, a 60.1% increase since 2009
- Illinois ranks 2nd among the 50 U.S. states in imports from Canada, totaling \$39.3 billion in 2012

Top 5 Industries for Illinois Exports to Canada in 2012 (in billions)

- Machinery, Except Electrical \$4.5 (2.1% growth)
- Petroleum and Coal Products \$2.8 (6.3% regression)
- Transportation Equipment \$2.2 (10.4% growth)
- Chemicals \$1.8 (7.6% regression)
- All Agricultural and Food Products \$1.3 (11.4% growth)

Top 5 Industries for Illinois Imports from Canada in 2012 (in billions)

- Oil and Gas \$28.5 (14.3% growth)
- Chemicals \$2.3 (12.8% regression)
- All Agricultural and Food Products \$1.7 (1.5% growth)
- Transportation Equipment \$1.5 (7.7% growth)
- Paper \$0.831 (5% growth)

Canadian Foreign Direct Investment in Illinois

- Illinois ranks #1 in the Midwest as a destination for foreign investment
- Illinois is home to over 2,000 foreign firms that employ more than 350,000 Illinois residents
- Canadian firms employ over 40,000 Illinoisans at over 1,100 different locations

Top 5 Canadian Firms with Employment in Illinois

- Harris BMO Bank Canada 13,483
- Canadian National Railway Canada. 6,368
- Onex Corporation 2,702
- Magna International, Inc. 2,451
- Thomson Company, Inc. 1,579

Top 5 Illinois Firms with Employment in Canada

- Sears Holding Corporation 28,288
- McDonald's Corporation 15,770
- Mondelez (Kraft) International, Inc. 9,668
- Flex-N-Gate Corporation. 3,439
- Office Max, Inc.. 2,250
- W.W. Grainger, Inc. 2,226